

Ahmed Mohamed Salah

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WORK EXPERIENCE

AL HOOFY PHARMACY

April 2021 - Present

Contracting Manager

MAIN RESPONSIBILITIES:

- Meet with customers to discuss both legal and business matters
- Create, prepare, review and edit all contracts
- Provide advice and guidance to the different teams relating to contract generation
- Maintain excellent working relationships with clients to ensure their needs are met
- Provide support and advice on new potential businesses opportunities
- Identify opportunities to improve business processes and devise plans to implement changes

AL DORRY PHARMACY

May 2020 - April 2021

Community Pharmacist

MAIN RESPONSIBILITIES:

- Managing day to day operations and supervising staff
- Supervising customer service and patient counseling
- Managing stock and demand with suppliers
- Managing relationships with all stakeholders

GOLD'S GYM ACADEMY

Sep 2016 - Jan 2019

Sport Science Lecturer

MAIN RESPONSIBILITIES:

- Preparing the scientific materials of the lectures
- Classroom teaching

FIBERS MAGAZINE / CAIRO WEST MAGAZINE

Feb 2012 - Sep 2014

Professional Writer

MAIN RESPONSIBILITIES:

- Researching the most updated health and wellness knowledge
- Writing articles, covering events and conducting interviews
- Initiating and taking responsibility of "The Gym Lab" section in Fibers Magazine

GOLD'S GYM CAIRO

Apr 2007 - Jun 2010

Senior Personal Trainer and Nutrition Consultant

MAIN RESPONSIBILITIES:

- Leading a team and achieving both monthly and annual sales targets
- Designing and implementing customized fitness and nutrition programs
- Delivering and supervising premium customer service
- Providing health and nutrition counseling for members

DR. EMAN FARAG PHARMACY

Apr 2004 - Mar 2007

Pharmacy Manager

MAIN RESPONSIBILITIES:

- Managing day to day operations and supervising staff
- Dispensing medications and providing patient counseling
- Managing relations with pharmaceutical companies

KOBRY AL-KOBA MILITARY HOSPITAL

Jan 2003 - Jan 2004

Hospital Pharmacist

MAIN RESPONSIBILITIES:

- Dispensing medications for both inpatients and outpatients
- Preparing monthly and quarterly reports

EDUCATION AND QUALIFICATIONS

THE CHARTERED INSTITUTE OF MARKETING (CIM), UK

On going

Professional Diploma in Marketing

RELEVANT SUBJECTS COVERED: Marketing Planning Process; Delivering Customer Value through Marketing; Managing Marketing; Project Management in Marketing.

INTERNATIONAL SPORT SCIENCE ASSOCIATION (ISSA), USA

On going

Fitness Therapy (FT)

RELEVANT SUBJECTS COVERED: Therapeutic Exercise; Fitness as Therapy; Functional Fitness; Cardio Respiratory, Metabolic, Neurological, and Orthopedic Conditions; Sensory Impairments; Programming for Ambulation, Aquatics, Perceptual Motor Skills, and Posture.

AMERICAN RED CROSS, USA

Jun 2012

CBR/AED for the Professional Rescuer and Healthcare Provider

RELEVANT SUBJECTS COVERED: Primary Assessment, Ventilations Including Use of CPR Breathing Barriers and Use of Bag-valve-masks (BVMs), Choking (conscious and unconscious), CPR (one- and two-rescuer), Using AED.

INTERNATIONAL SPORT SCIENCE ASSOCIATION (ISSA), USA

Jun - Dec 2007

Specialist in Performance Nutrition (SPN)

RELEVANT SUBJECTS COVERED: Anatomy and Physiology; Metabolism; Macro and Micro Nutrients; Daily Nutrients Requirements; Caloric Balance; Nutrition for Special Populations; Supplements Schemes.

INTERNATIONAL SPORT SCIENCE ASSOCIATION (ISSA), USA

Jan – Jun 2007

Certified Fitness Trainer (CFT)

RELEVANT SUBJECTS COVERED: Anatomy and Physiology; Kinesiology and Biomechanics; Health and Physical Fitness; Programme Development; Nutrition; Injury and Disease.

UNIVERSITY OF TANTA

Sep 1997 – May 2002

B.Sc. Clinical Pharmacy

CUMULATIVE EVALUATION: Very Good

GMAT

- **Quantitative Score:** 46
- **Verbal Score:** 33
- **Analytical Writing Score:** 4.5
- **Overall Score:** 640

LANGUAGES

ARABIC: Mother Tongue

ENGLISH: Fluent

- **TOEFL iBT:** Scored 116 out of 120
- **TOEFL Pen and Paper:** Scored 647 out of 677
- **IELTS:** Scored 7.5 out of 9.0

SOCIAL AND ORGANIZATIONAL SKILLS

- Excellent communication, leadership and interpersonal skills
- Strong analytical and psychological approach
- Capacity to easily integrate into a team; including international and multicultural environments
- Eye for details and accuracy
- Capacity of presenting information for different purposes and targets
- Intellectual curiosity and capacity to quickly deepen new subjects
- Problem-solving and result-oriented approach
- Proactive, dynamic, and creative attitude
- Ambitious, resourceful, and dedicated

COMPUTER SKILLS

- **Operating System:** Windows
- **MS Office (Word, Excel, Power Point):** Excellent knowledge
- **Web navigation and research:** Excellent capacity

EXTRACURRICULAR ACTIVITIES

- "El Sayad" and "Esm Moakat" TV Series (Actor)
- "Espirit" and "Maximus" Fashion shows (Runway Model)
- Manny Librodo "1001 Nights" photography workshop in Cairo (Main Model)
- Paradise Juice, Mobily, Cleopatra residential and Vodafone Qatar TV commercials (Main Model)
- Dina El Missiry Summer Collection 2017 photo shoot (Art Director)
- Lara Zankoul conceptual photography workshop (Creative Director/Stylist)
- Rafal Makiela fashion photography workshop (Creative Director/Stylist)
- Terrace Smouha residential compound promotional photo shoot (Stylist)
- Master Gold promotional photo shoot (Stylist)

Further details for references available upon requests
I authorize the use of my personal data for purpose of recruitment and selection